

——— eat more. give more. ———

# 2024 SPONSORSHIP INFORMATION





# **EVENT OVERVIEW**

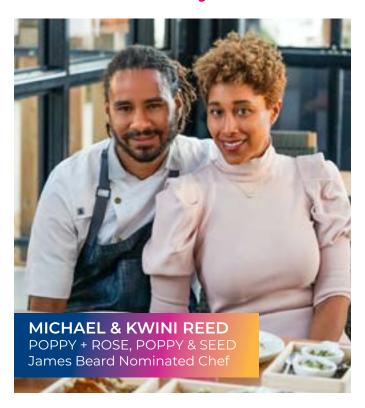
# Masters of Taste is LA's top luxury food event of the year

Masters of Taste is a premier 100% outdoor food and beverage festival on the field of the iconic Rose Bowl.

On Sunday April 7<sup>th</sup>, 2024, more than 3,500 food and beverage enthusiasts will stroll the field of the Rose Bowl for the **7th Annual** Masters of Taste.

Guests will enjoy a spectacular array of L.A.'s best Culinary, Sweet, and Beverage Masters.

Past Participants have included James Beard Nominated Hosts Chef Michael & Kwini Reed of Poppy + Rose and Poppy & Seed, 2022 Host Chef Vanda Asapahu of Ayara Thai, 2019 Host Chef Michael Hung, Michelin Star Chef Jonathan Yao of Kato, and many more!



# **CHARITABLE INITIATIVES**



100% of event proceeds will be donated to Union Station Homeless Services who are working to end homelessness through housing solutions, supportive services, and connection to community.

For more information, visit: unionstationhs.org



# **PAST PARTICIPANTS**

This list is just a sampling of participants over the years.

### **CULINARY**

Agnes Restaurant & Cheesery Alexander's Steakhouse

Arth Bar + Kitchen

Ayara Thai

Bone Kettle

Blackbird Pizza

Casa Cordoba

Celestino Ristorante

Champion's Curry

Drago Centro

Georgia's Restaurant

Gracias Madre

Gus's World Famous Fried Chicken

Hank's

Holy Basil

Interstellar

Kato

Loquita

Lunasia Dim Sum House

Pez Cantina

Poppy + Rose

Poppy & Seed

Ramen Tatsunoya

Rappahannock Oysters

Stand-Up Burgers

The Raymond 1886

True Food Kitchen

Qué Padre Wax Paper

### **BEVERAGE**

1886 at The Raymond

Akagisan Sake

All Season Brewing Company

**Ascension Cellars** 

Bodegas de Santos Tomás

Cerveceria Del Pueblo

CRŪ Winery

Empress 1908 Gin

Erva Bew Co.

**Hitching Post Wines** 

House of Suntory

Juneshine

Knox & Dobson

Krafted Spirits Rum

MacLoed Ale Brewing Co.

Maker's Mark

Mezcal 33

Mountain Valley Spring Water

Navarro Vineyards

Nosotros Tequila

Mt. Lowe Brewing Co.

Neft Vodka

Summit Juice Co.

Sake High!

SelvaRey Rum

Sunright Tea Studio

Veso

Woodford Reserve Xoloitzcuintle Tequila

### **SWEET**

Bertha Mae's Brownie Co.

Better Together Sweets

**Butter Cake Shoppe** 

Café Dulce

Etoile Filante Patisserie

I Like Pie Bakeshop

Läderach Chocolatier Suisse

Lark Cake Shop

Nomad Ice Pops

Pazzo Gelato

Pop's Artisanal Creamery

Porto's Bakery

Sidecar Doughnuts

The Dolly Llama



# GUEST DEMOGRAPHICS

Your sponsorship will connect you and your business to some of the most influential tastemakers in the Greater Los Angeles area.

Masters of Taste provides the opportunity to network and cultivate new relationships in a relaxed and refined atmosphere.

The event will attract over 3,500 affluent food and beverage enthusiasts. Our attendees are educated, professional, discerning and enjoy being "in the know" about L.A.'s top trends.



# AGE

21-24 1%

**25-34 23**%

**35-44 27**%

45-54 18%

55-64 19%

65+ 12%

## **INCOME**

\$0-\$49K

\$50-\$74K

14%

3%

\$75-\$99K

12% 16%

\$100-\$149K

11%

\$150-\$199K

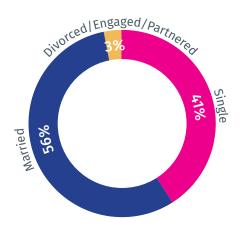
\$220K+

44%

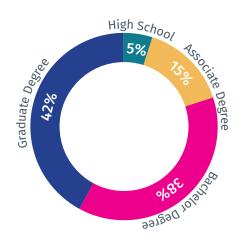
## **ETHNICITY**

# Multiracial Asian Darling Islander Arian Darl

# **MARITAL STATUS**



## **EDUCATION**





# **PUBLIC RELATIONS**

# We know how to create buzz...

We create personalized relationships with each of our sponsors to deliver optimum results.

Our team includes Lawrence Moore & Associates, a Public Relations and Marketing Agency that focuses exclusively on restaurants, hospitality, beverages, and lifestyle.

LM&A's exceptionally strong media relations have made a huge impact in securing a tremendous amount of online, editorial, local radio and television coverage, making Masters of Taste L.A.'s premier luxury food and beverage festival.

LM&A has personal relationships with Local, Regional, and National Media including Angeleno Magazine, Eater LA, Los Angeles Times, LA Weekly, Los Angeles Magazine, Pasadena NOW, Pasadena Star News, Pasadena Weekly, Thrillist, Time Out Los Angeles, We Like LA, and more; as well as local radio and television including iHeart Radio, the SoCal Restaurant Show, KPCC, ABC7, CBS, KNBC, KTLA, FOX 11, and KCAL9.

PIECES OF COVERAGE

242

**ESTIMATED VIEWS** 

977K

**ONLINE ENGAGEMENTS** 

31.6K

**SOCIAL SHARES** 

17.5K

For full media coverage book, scan the QR code!





# MARKETING STRATEGY

# A unique marketing opportunity

Masters of Taste provides exceptional exposure for sponsors through a wide variety of media advertising, press coverage, email marketing, website exposure and on-site event visibility. Our first-class prime-time event attracts thousands of high demographic food and beverage lovers that appreciate all the finer things in life.

Image branding is high profile penetration in a prestigious environment that truly sends the "right" message about your brand of community involvement, support for a worthy cause and a popular local event in one of Los Angeles most iconic and affluent cities.

# Cos Angeles PASADENA WE:) LIKE L.A. PASADENA NOW yelp:

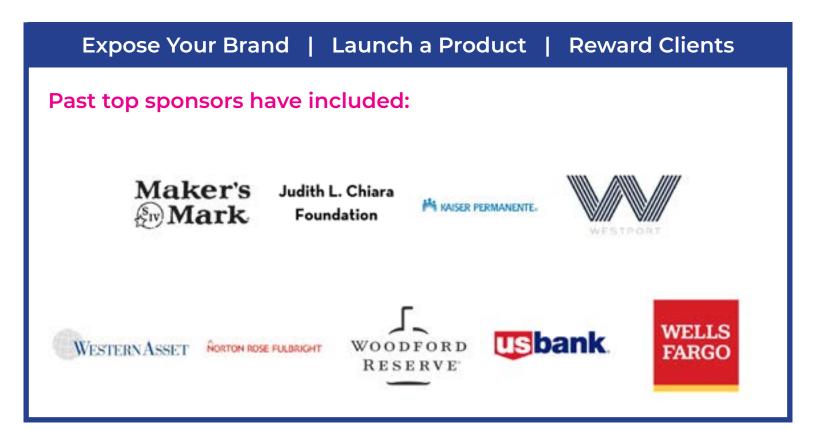


# SPONSORSHIP OPPORTUNITIES

All sponsors will enjoy an elevated event experience

### **Sponsorship Tickets Include:**

Exclusive access to an experiential sponsors-only lounge with unique activations. Your sponsorship will also include early event access, sponsor bags/swag, and exclusive tastings from select Masters and chefs!



# CUSTOMIZED SPONSORSHIPS

# You have unique needs. We're here to help you maximize your impact!

We understand that each sponsor has unique needs and preferences when it comes to maximizing their brand exposure and engagement at our event. To provide you with the flexibility to tailor your sponsorship experience, we have designed an a-la-carte menu where you can handpick the benefits that matter most to you. Please review the following menu options and select the benefits that align with your goals and objectives.



# **How To Customize Your Sponsorship**

- Review the available benefits listed below.
- Determine which benefits best suit your brand's objectives and target audience.
- Decide on and select the desired benefits and quantities.
- Contact our team and finalize your package, discuss any additional details, and process your sponsorship.

### Logo Placement

- ☐ Logo on event website
- □ Logo on event promotional materials (brochures, flyers, banners)
- ☐ Logo on event signage and backdrops
- ☐ Logo on event tickets

### **Brand Exposure**

- ☐ Recognition as a presenting sponsor
- ☐ Brand mention in event press releases and media coverage
- ☐ Social media mentions and tags
- ☐ Inclusion in event email newsletters

### **Booth Space**

- ☐ Dedicated booth or exhibition space at the event venue
- ☐ Showcase products and/or services
- ☐ Interaction with event attendees

#### **VIP Treatment**

- ☐ VIP passes or access to exclusive areas
- ☐ Access to a dedicated VIP lounge
- ☐ Meet and greet with event speakers or celebrities

### **Branding and Collateral**

☐ Branded merchandise (t-shirts, caps, bags)

- ☐ Customized event collateral (brochures, flyers, handouts)
- ☐ Branded banners or signage at the event

### **Networking Opportunity**

- ☐ Access to attendee contact list
- ☐ Sponsorship of network events (media night, dinners, etc.)
- ☐ Facilitated introductions to industry leaders

### **Digital Exposure**

- ☐ Sponsored content on event website or blog
- Sponsored social media posts

☐ Inclusion in event recap videos or photo galleries

#### **Customized Activations**

- ☐ Product
  demonstrations or
  sampling
- ☐ Interactive experiences or activations
- ☐ Branded games or contests

### **Onsite Advertising**

- ☐ Advertisement in event program or booklet
- ☐ Display ads on digital screens or video walls
- ☐ Branding on event stages or podiums



# CONTACT US TODAY TO GET STARTED ON YOUR CUSTOMIZED SPONSORSHIP!

Mario Hess-Winburn, Sponsorships 626.240.4558

sponsorship@mastersoftastela.com

100% of proceeds benefit



**MASTERSOFTASTELA.COM**